## EXHIBITOR STAND OPTIONS

### 2020 General Equinox Events

<table>
<thead>
<tr>
<th>City</th>
<th>Date</th>
<th>Exhibit Space 4m x 2m</th>
<th>Exhibit Space 3m x 2m</th>
<th>Exhibit Space 2m x 2m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christchurch</td>
<td>Early March</td>
<td>4,350</td>
<td>3,700</td>
<td>2,900</td>
</tr>
<tr>
<td>Gold Coast</td>
<td>Mid March</td>
<td>3,950</td>
<td>3,100</td>
<td>2,400</td>
</tr>
<tr>
<td>Adelaide</td>
<td>Mid March</td>
<td>5,300</td>
<td>4,300</td>
<td>3,650</td>
</tr>
<tr>
<td>Auckland</td>
<td>Early April</td>
<td>5,300</td>
<td>4,300</td>
<td>3,650</td>
</tr>
<tr>
<td>Perth</td>
<td>Early May</td>
<td>5,300</td>
<td>4,300</td>
<td>3,650</td>
</tr>
<tr>
<td>Sydney</td>
<td>Late May</td>
<td>5,400</td>
<td>4,400</td>
<td>3,700</td>
</tr>
<tr>
<td>Darwin</td>
<td>Late May</td>
<td>3,350</td>
<td>2,750</td>
<td>2,150</td>
</tr>
<tr>
<td>Melbourne</td>
<td>Early June</td>
<td>5,400</td>
<td>4,400</td>
<td>3,700</td>
</tr>
<tr>
<td>Brisbane</td>
<td>Mid June</td>
<td>5,400</td>
<td>4,400</td>
<td>3,700</td>
</tr>
<tr>
<td>Cairns</td>
<td>Mid July</td>
<td>3,950</td>
<td>3,100</td>
<td>2,400</td>
</tr>
<tr>
<td>Townsville</td>
<td>Mid July</td>
<td>4,550</td>
<td>3,950</td>
<td>3,100</td>
</tr>
<tr>
<td>Wellington</td>
<td>Late July</td>
<td>4,300</td>
<td>3,650</td>
<td>2,850</td>
</tr>
<tr>
<td>Canberra</td>
<td>Early September</td>
<td>4,550</td>
<td>3,950</td>
<td>3,100</td>
</tr>
<tr>
<td>Perth</td>
<td>Early November</td>
<td>5,300</td>
<td>4,300</td>
<td>3,650</td>
</tr>
<tr>
<td>Launceston</td>
<td>Mid November</td>
<td>3,400</td>
<td>2,800</td>
<td>2,250</td>
</tr>
<tr>
<td>Hobart</td>
<td>Mid November</td>
<td>4,350</td>
<td>3,700</td>
<td>2,900</td>
</tr>
<tr>
<td>Newcastle</td>
<td>Early December</td>
<td>3,400</td>
<td>2,800</td>
<td>2,250</td>
</tr>
</tbody>
</table>

All prices are in NZD and are exclusive of GST. AIS does not offer exclusivity at Equinox events. Equinox runs for 2.5 hours in major cities and 2 hours in regional cities.

3 free-style size areas are available to showcase your creativity. However, we may allocate a certain number of each size to each event depending on the venue. This means that we may sell-out of certain sizes as the bookings are received. Should your preferred option be unavailable, we will let you know immediately so that you may consider an alternative option.
EXHIBITOR STAND OPTIONS

**2020 Equinox Evolution Events**

<table>
<thead>
<tr>
<th>City</th>
<th>Date</th>
<th>Exhibit Space 5m x 2m</th>
<th>Exhibit Space 4m x 2m</th>
<th>Exhibit Space 3m x 2m</th>
<th>Exhibit Space 2m x 2m</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sydney</td>
<td>Early October</td>
<td>7,750</td>
<td>6,750</td>
<td>5,750</td>
<td>5,150</td>
</tr>
<tr>
<td>Melbourne</td>
<td>Late October</td>
<td>7,750</td>
<td>6,750</td>
<td>5,750</td>
<td>5,150</td>
</tr>
<tr>
<td>Brisbane</td>
<td>Late November</td>
<td>6,850</td>
<td>5,850</td>
<td>4,850</td>
<td>4,050</td>
</tr>
</tbody>
</table>

**5M X 2M INCLUSIONS:**

We’ve added a new stand size with extra inclusions to help maximise your Equinox Evolution experience!

- **1x INSTAGRAM POST IN THE LEAD UP TO THE EVENT**
  We will post one of your provided images to the @aisanz Instagram page in the lead up to the event so followers know to look out for your stand.

- **1x FRAME IN THE GALLERY**
  Showcase your key projects and the context in which your products have been applied in the Equinox Evolution Project Gallery.

- **OPPORTUNITY TO INCLUDE 1x SUPPLIED BROCHURE IN THE SHOWBAG**
  Include a branded brochure in our Equinox Evolution Showbags, which is received by each attendee. No other exhibitor receives this inclusion!

- **1x BRAND FEATURE IN THE EMAIL CAMPAIGN**
  Have your brand featured in one of our emails to thousands of local specifiers in the lead up to the event.

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All prices are in NZD and are exclusive of GST. AIS does not offer exclusivity at Equinox events. Equinox Evolution (EV) runs for 5 hours.

4 free-style size areas are available to showcase your creativity. However, we may allocate a certain number of each size to each event depending on the venue. This means that we may sell-out of certain sizes as the bookings are received. Should your preferred option be unavailable, we will let you know immediately so that you may consider an alternative option.
EXHIBITOR BOOKING APPLICATION

CONTACT AND AUTHORISATION
By completing the following section, I am confirming that I have read and agreed to the Equinox Booking Terms and Conditions.

COMPANY NAME: ____________________________

AUTHORISED CONTACT

NAME: ____________________________
PHONE: ____________________________
EMAIL: ____________________________

EVENT CONTACT

NAME: ____________________________
PHONE: ____________________________
EMAIL: ____________________________

I AGREE TO THE TERMS & CONDITIONS AS STATED IN THIS DOCUMENT

SIGNATURE: ____________________________ DATE: _______ / _______ / _______

ACCOUNTS CONTACT

NAME: ____________________________
PHONE: ____________________________
EMAIL: ____________________________
POSTAL ADDRESS: ____________________________

EQUINOX BOOKING TERMS & CONDITIONS

SPACE: You will be allocated an area as requested in which to set up your display. You may utilise this area in any manner you choose but you must not set up outside of this area. The price does not include the provision of lighting, monitors, tables or tablecloths. We recommend you bring adequate lighting, electrical leads and power boards as additional fees will apply if you need AIS to provide these. Tables and tablecloths must be hired from AIS - an ‘Equinox Display Requirements’ form will be sent to you on confirmation of booking acceptance. Stand positioning is allocated on a ‘first in first served’ basis. This is based on when the booking is received.

DOOR PRIZES: If you choose to, you may offer a door prize so that you can collect business cards. Due to time constraints only prizes valued over $300 will be drawn and announced as part of the evening.

EVENT PAYMENT PROCESS: Deposit Invoices: 50% of Total Event Cost. A deposit invoice will be issued separately for each event upon acceptance of your signed booking form. Payment is due and payable under our standard 14 day trading terms.
Balance Invoices: 50% of Total Event Cost. A balance invoice will be issued separately for each event at least 70 days prior to the event. Payment in full is due and payable 30 days prior to the event date.

CANCELLATION POLICY: All cancellations must be submitted in writing. The following cancellation fees apply and are applicable regardless of the invoice payment status.

<table>
<thead>
<tr>
<th>Cancellation Period (Days prior to the event)</th>
<th>Cancellation Fee Applicable</th>
</tr>
</thead>
<tbody>
<tr>
<td>More than 120 days notice</td>
<td>50% of total event cost</td>
</tr>
<tr>
<td>Less than 120 days notice</td>
<td>100% of total event cost</td>
</tr>
</tbody>
</table>

GENERAL: You may have up to 3 representatives attend included in the price. Additional representatives will incur a fee of $60 + GST per person. Receipt of your Booking Request by AIS does not constitute a confirmed booking. If your Booking Request is accepted, a confirmation will be issued shortly after receipt. Please feel free to invite your architectural clients to the event but ensure that all are architects, designers, project managers, builders etc. As Equinox is strictly for industry professionals, representatives or staff of your clients such as retailers or suppliers/manufacturers will not be permitted at the event. AIS does not offer brand or product exclusivity at our events.

PLEASE SEND YOUR SIGNED COMPLETED FORM (ALL PAGES) IN PDF FORMAT TO:
Email: accounts@aisaustralia.com  |  Fax: 1300 788 009 (within Australia)

For more information please contact us on 1300 765 428 or email info@aisaustralia.com or visit our website www.aisaustralia.com

UPON SIGNING THIS BOOKING FORM, YOU ACKNOWLEDGE THAT THE CANCELLATION POLICY APPLIES REGARDLESS OF THE INVOICE PAYMENT STATUS
**CONTACT US:**

For more information, please contact:

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